



HEATING AIR-CONDITIONING REFRIGERATION DISTRIBUTORS INTERNATIONAL

📍 445 Hutchinson Avenue
Suite 550
Columbus, OH 43235

February 27, 2018

The Honorable John Kennedy
SR 383, Russell Senate Building
United States Senate
Washington, DC 20510

Dear Senator Kennedy,

On behalf of Heating, Air-conditioning & Refrigeration Distributors International (HARDI), I write to offer you HARDI's strong support for the bipartisan American Innovation and Manufacturing Act of 2018.

By way of background, HARDI is a trade association comprised of nearly 1,000 member companies, nearly 500 of which are U.S.-based wholesale distribution companies. More than 80 percent of HARDI's distributor members are classified as small businesses that collectively employ over 35,000 U.S. workers, representing more than \$35 billion in annual sales and an estimated 80 percent of the U.S. wholesale distribution market of heating, ventilation, air-conditioning and refrigeration (HVACR) equipment, supplies, and controls.

Given the constantly changing nature of the hydrofluorocarbon (HFC) landscape in the US and abroad, predictability is a key concern for HARDI members. Your bill gives the HVACR industry the opportunity to fulfill the goals of the Kigali Amendment in a predictable way without heavy-handed government overregulation. The legislation clarifies the authority EPA possesses to hand down rules on HFCs while creating a clearer pathway for ratification of the Kigali amendment.

HARDI endorses S. 2448, the American Innovation and Manufacturing Act, and we look forward to working with your office to move this important legislation forward. Please feel free to contact me if HARDI can be of assistance in providing background or context to this important issue.

Sincerely,

Palmer Schoening
Vice President, Government Affairs
Heating, Air-conditioning & Refrigeration Distributors International